



**Technical Sales International, Inc.
Named to Inc. 5000 List Four Years Running
TSI Ranks No. 232 in the Software Industry on the 2011 Inc. 500|5000**

AUSTIN, TX, October 3, 2011 -- *Inc.* magazine has ranked **TECHNICAL SALES INTERNATIONAL, INC. (TSI) NO. 232** in the software industry on its fifth annual Inc. 500|5000, an exclusive ranking of the America's fastest-growing private companies. The list represents a comprehensive look at the most important segment of the economy—America's independent entrepreneurs. This is the fourth consecutive year that TSI has been included on the Inc. 5000.

In a stagnant economic environment, median growth rate of 2011 Inc. 500|5000 companies remains an impressive 94 percent. The companies on this year's list report having created 350,000 jobs in the past three years, and aggregate revenue among the honorees reached \$366 billion, up 14 percent from last year.

"We're proud to be recognized among the leading enterprises driving the U.S. economy, and TSI is poised to continue the trend going forward," said Technical Sales International's CEO, Bernie Tamasy. "We've expanded our worldwide offices and grown our team, all the while remaining focused on our HVAC, mechanical, electrical and plumbing (MEP) customers' evolving requirements as the construction industry moves toward Building Information Modeling (BIM) interoperability – from design to construction." The U.S.-based company expects to be included in next year's list as the company expands its strategic relationships and continues to enhance its offerings of MEP software, hardware and services.

"Now, more than ever, we depend on Inc. 500/5000 companies to spur innovation, provide jobs, and drive the economy forward," says *Inc.* magazine Editor Jane Berentson.

Complete results of the Inc. 5000, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found at <http://www.inc.com/inc5000/>.

Australia Office

Suite 410/33 Lexington Drive
Norwest Business Park – Zhen Building
Baulkham Hills, NSW 2153
Phone: +612 9629 4124
Fax: +612 9475 4716
sales@tsi-software.com.au

U.S. Headquarters

8310-1 N. Capital of Texas Hwy.
Suite 200
Austin, TX 78731
Toll Free: (866) 493-6337
Phone: (512) 310-8428
FAX: (512) 532-7400

Accounting & Regional Office

Remit To:
4470 Yankee Hill Road
Suite 220
Rocklin, CA 95677
Toll Free: (866) 493-6337
FAX: (916)405-3375



TECHNICAL SALES INTERNATIONAL
the next generation of software

About Technical Sales International (TSI)

TSI offers the HVAC and MEP (mechanical, electrical, plumbing) industries' only fully integrated BIM software suite for estimating, CAD design, and manufacturing. All of TSI's offerings run on a single, central database which provides complete CAD/CAM application interoperability. TSI customers cite increased profitability, productivity and consistency for their duct, pipe, plumbing and electrical services. TSI serves clients in the U.S., Europe, Middle East, Africa and Australia.

8310-1 N. Capital of TX Hwy., Suite 200, Austin, TX 78731 (866) 493-6337; fax: 512-532-7400; www.tsi-software.com

Contact:

Rebecca Foletta
Marketing Manager
866-493-6337 ext. 412
rfoletta@tsi-software.com

About *Inc.* Magazine

Founded in 1979 and acquired in 2005 by Mansueto Ventures LLC, *Inc.* (www.inc.com) is the only major business magazine dedicated exclusively to owners and managers of growing private companies that delivers real solutions for today's innovative company builders. With a total paid circulation of 710,106, *Inc.* provides hands-on tools and market-tested strategies for managing people, finances, sales, marketing, and technology. www.inc.com.

Australia Office

Suite 410/33 Lexington Drive
Norwest Business Park – Zhen Building
Baulkham Hills, NSW 2153
Phone: +612 9629 4124
Fax: +612 9475 4716
sales@tsi-software.com.au

U.S. Headquarters

8310-1 N. Capital of Texas Hwy.
Suite 200
Austin, TX 78731
Toll Free: (866) 493-6337
Phone: (512) 310-8428
FAX: (512) 532-7400

Accounting & Regional Office

Remit To:
4470 Yankee Hill Road
Suite 220
Rocklin, CA 95677
Toll Free: (866) 493-6337
FAX: (916)405-3375